

Chambers of Commerce face the future in a globalised world of integrated markets

The Chambers have the necessary tools to offer responses.

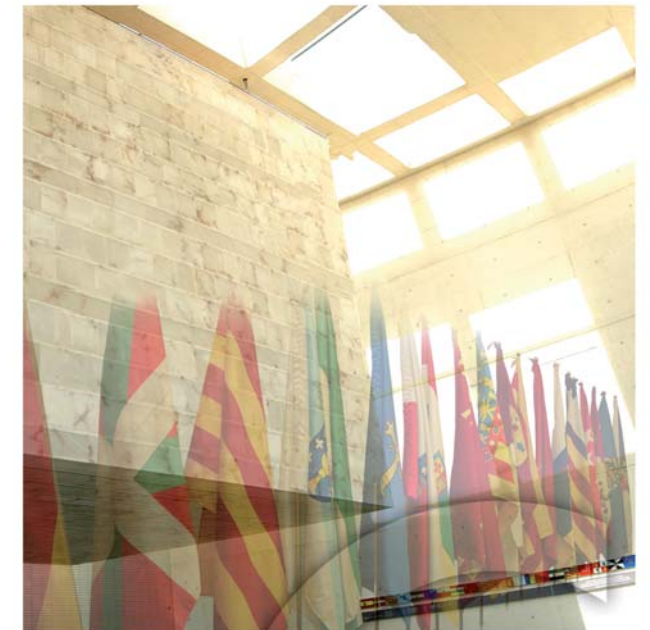
- **A comprehensive territorial network.**
88 Chambers of Commerce in Spain with more than 400 assistance points for businesses.
- **100 years of experience rendering their services.**
Internationalisation, ongoing education and fostering business spirit.
- **Close to businesses** and their needs in every autonomous community in Spain.
- **Consultative body of the administration** which converts them into transmission belts for the exchange of information and the definition of actions by companies.
- After the government, Chambers of Commerce are the **institution that devotes the greatest resources to training**, with more than 100 centres all over Spain.



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**Chambers of Commerce
At the Service of Companies**



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National Area

- **InnoCámaras.** Fosters the culture of innovation in companies as an essential tool for improving competitiveness and achieving sustained economic growth.
- **Incyde Foundation.** *Institute for Business Creation and Development.* The Foundation has its own methodology and a team of more than 150 consultants to unify the Business Creation and Consolidation Programmes. By the end of 2008 it will have implemented the most extensive network of Business Nurseries in all of Europe with more than 70 in full operation.
- **Business One-Stop Window.** A single processing and advisory space which simplifies the process of creating a new business for the entrepreneur and saves him/her time.
- **PAEM.** *Business Support for Women.* Facilitates the employability of women by putting them in touch with new technologies and by fostering self-employment and entrepreneurship.

- **Family SME.** Sensitises, supports and guides family-operated SMEs as they strive to overcome the obstacles to achieving an agile and fluid generational change.
- **SCOP.** *Professional Orientation Service.* Acts as an intermediary between businesses and job seekers. Informs candidates of job market needs and selects personnel.
- **SIAP.** *Active Integration in SMEs.* Analyses the job markets, identifies jobs and trains candidates to meet companies' requirements.
- **Local Antennas.** *Proximity Services for Small and Medium Enterprises.* Attention points that provide SMEs with access to the services offered by Chambers of Commerce.
- **Digital Certificates.** *Camerfirma* Digital certification and electronic signatures that guarantee the user's identity and the integrity and confidentiality of the information.
- **Towards a Digital Census Project.** Fosters the use of digital signatures by companies, especially SMEs, micro-SMEs and self-employed persons.
- **Camerpyme.** Coordinates the different on-line services offered by the chambers of commerce. Fosters the distribution and exchange of products and avoids territorial differences.
- **Nexopyme.** Incorporates new information and communication technologies into the business processes of SMEs.
- **Arbitration Courts.** The Chambers of Commerce have 56 Arbitration Courts distributed throughout the country offering businesses the opportunity to settle their mercantile differences outside of the ordinary courts.

International Area

- **PPX.** *Export Promotion Plan.* This refers to the actions of Spanish Chambers of Commerce intended to promote the internationalisation of Spanish companies: information, training, foreign trade and trade missions, among others.
- **Bilateral Business Cooperation Committees.** Present in 37 countries, these committees promote international business cooperation. They are set up in those countries where businesses require the most support in order to access the markets.
- **PIPE.** *Foreign Trade Initiation Plan.* Provides support to SMEs that want to start exporting or increase their volume of export sales with the help of professionals who assist businesses in the internationalisation process.
- **C@SCE.** *Foreign Trade Advisory Service.* Provides information on foreign trade operations and management and answers the most frequently asked questions and answers on the subject.
- **C@BI.** *Information Search.* Finds information on foreign trade and makes it available to the businesses that need it.
- **On-line Guides.** Offers companies support and consultation guides on the internationalisation process. Some examples: Spain Guide, Market Studies, Commercial Travel, Customs Guides, etc.
- **Industrial Subcontracting Opportunities.** Gathers and distributes commercial demands and opportunities. Facilitates contacts between the companies that require a certain manufactured part or productive process with the companies capable of satisfying their needs.

